



Matt Drake

Co-Founder & Partner BaseRock Partners

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Speaking Events

- Construction Financial Management Association (CFMA), Massachusetts & San Francisco
- MMA Construction Summit
- AGC Executive Leader Academy
- Construction Materials Peer Group
- NECA Midwest
- Marsh McClennan Seminars

Key Topics

- Construction Materials
- Ownership Succession
- Economic Outlook
- Construction Forecast
- Construction M&A
- Mergers and Acquisitions in the Construction Industry
- ESOPs in the Construction Industry
- Internal Equity Transfer in the Construction Industry
- Leadership

Credentials

- Series 63 & Series 79
- Master of Business Administration | DePaul University

About

Matthew Drake brings nearly two decades of corporate finance advisory experience to BaseRock Partners. Matthew has extensive experience in advising middle-market companies in mergers & acquisitions and other internal ownership transitions. He is also an industry leader in the structuring and execution of ESOP buyouts. His sector expertise includes construction services, heavy civil, and ESOP advisory.

Prior to co-founding BaseRock Partners, Matthew gained valuable experience in leading global financing, strategy, and M&A for a publicly traded renewables firm. He also managed M&A and ESOP transactions at Prairie Capital and served as a Managing Director at FMI Capital Advisors, where he provided guidance on M&A, internal management buyouts, and led the company's ESOP advisory practice.

Matthew has completed more than 50 transactions in his career. He is a sought-after speaker at various construction conferences and associations such as NECA and CFMA on topics ranging from ownership transfer to mergers and acquisitions, and ESOPs. Additionally, Matthew is a recipient of the 11th Annual Emerging Leaders Award of 2020 presented by The M&A Advisor (formerly known as the M&A Advisor's 40 Under 40 Award) and currently sits on the Board of Directors at Hunter Davisson, Inc.

Proposed Speaking Topics

- **Introduction to Ownership Succession**
 - An introductory discussion of the most common ownership succession paths in the construction industry.
 - Mergers and Acquisitions in the Construction Industry.
 - ESOPs in the Construction Industry
 - Overview of the common techniques utilized to transfer equity internally. (Can be a stand-alone deep dive)
- **The Landscape for Construction M&A**
- **M&A Trends and Transaction Options for Business Owners**