



# Scott Duncan

## Co-Founder & Partner BaseRock Partners

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## Speaking Events

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- Construction Financial Management Association (CFMA), Massachusetts & San Francisco
- MMA Construction Summit
- AGC Executive Leader Academy
- Construction Materials Peer Group
- NECA Midwest
- Marsh McClennan Seminars

## Key Topics

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- Construction Materials
- Ownership Succession
- Economic Outlook
- Construction Forecast
- Construction M&A
- Mergers and Acquisitions in the Construction Industry
- ESOPs in the Construction Industry
- Internal Equity Transfer in the Construction Industry
- Leadership

## Credentials

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- Master of Business Administration | University of Denver

## About

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Scott Duncan is a co-founder and partner of BaseRock Partners. He brings more than 20 years of financial advisory experience to the firm, including 15 focused exclusively on construction and construction materials M&A transactions.

Prior to co-founding BaseRock Partners, Scott served as Managing Director at FMI Capital Advisors, where he co-managed the company's construction materials group. Prior to that, he led corporate strategy and mergers and acquisitions for Lafarge North America (now LafargeHolcim) in the Western United States.

Scott's transaction experience spans all types of construction industry clients, including general building contractors, heavy civil contractors, and a wide variety of specialty contractors. Scott also maintains extensive transaction expertise in construction materials markets, such as cement, aggregates, ready-mix concrete, hot-mix asphalt, and integrated paving firms.

## Proposed Speaking Topics

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- **Introduction to Ownership Succession**
  - An introductory discussion of the most common ownership succession paths in the construction industry.
  - Mergers and Acquisitions in the Construction Industry. (Can be a stand-alone deep dive)
  - ESOPs in the Construction Industry. (Can be a stand-alone deep dive)
  - Overview of the common techniques utilized to transfer equity internally. (Can be a stand-alone deep dive)
- **The Landscape for Construction M&A**
- **M&A Trends and Transaction Options for Business Owners**