



# Luke Smith

Managing Director  
BaseRock Partners

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## Speaking Engagements

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- CFMA Massachusetts

## Areas of Expertise

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- Specialty Contractors and Building Products
- Ownership Succession
- Economic Outlook & Market Trends
- Construction Forecast
- Mergers and Acquisitions in the Construction Industry
- Strategic Advisory

## Credentials

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- Series 63
- Series 79
- Bachelor of Science | United States Military Academy at West Point
- Master of Business Administration | The Wharton School of the University of Pennsylvania

## About

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Luke Smith serves as a Managing Director at BaseRock Partners, where he brings over a decade of corporate finance experience to the firm.

With a strong background in M&A, Luke has deep experience within the broader engineering and construction sector, with a focus on specialty contractors and building products.

Prior to joining BaseRock Partners, Luke held investment banking positions at Truist Securities, FMI Capital Advisors, and Evercore.

## Presentation Topics

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- 2025 Economic and Capital Markets Outlook
- Introduction to Ownership Succession
- The Landscape for Construction M&A
- M&A Trends and Transaction Options for Business Owners

## Published Insights

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- [Electrical Services Market Update 2025](#)
- [Utility Services Market Update 2025](#)
- [Electrical Services Market Update 2024](#)
- [Utility Services Market Update 2024](#)